

Empowering **Kedia Capital** Success: A Proposal for **ZyBiSys Technology Platform Services**

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Executive Summary

Zybisys is a trusted technology platform services provider specializing in the **stock broking industry**. We are proud to be **ISO 27001:2022 certified**, demonstrating our commitment to information security and operational excellence. Our success and innovation have also been recognized by **Startup India**, further validating our impact in the financial technology space.

Leveraging deep **domain expertise in stock broking**, Zybisys delivers **industry-leading solutions** tailored to the unique operational, compliance, and performance needs of brokers. Our understanding of trading workloads, regulatory requirements, and infrastructure challenges enables us to empower our customers with **resilient, scalable, and high-performance platforms**. These solutions have played a pivotal role in helping our clients grow, improve operational efficiency, and deliver superior customer experiences.

Customer Challenges / Needs

Kedia Capital is currently operating with **Odin OMS/RMS** for their trading setup. The critical trading infrastructure is currently hosted on-premise and Kedia Capital is looking at partnering with a Technology service provider, who can provide a High Performance Technology platform for their Trading ecosystem.

Proposed Solution Design

Our solution has been thoughtfully designed to address the specific needs of **Kedia Capital**, ensuring high reliability, operational visibility, and compliance readiness.

DC Location:

- **DC Location:** We recommend our Mumbai location for DC, built with a **10/25 Gig solution** to deliver high reliability and uncompromised scalability.

Scalability & Performance

The DC infrastructure is sized to support **business requirements of Kedia Capital** with seamless scalability for future growth based on Kedia Capital's evolving needs.

Connectivity & Resilience

Highly efficient 1 Gig Dual Internet Connection with DDOS has been provisioned for DC to accommodate the **highly volatile nature of Kedia Capital's business**, ensuring uninterrupted access and performance.

Resiliency has been embedded across **multiple infrastructure layers**, guaranteeing **high availability and reliability**.

DC Implementation Expertise

Kedia Capital would be deploying our proposed solution at the existing DC for their production setup. Our deep expertise and understanding of the requirements will play a crucial role in ensuring a smooth and efficient deployment of the solution.

Operational Visibility & Transparency

Our proprietary **COC application** will provide Kedia Capital with deep operational visibility across the infrastructure layer.

While the ZyBiSys' Support team would be monitoring the Kedia Capital ecosystem 24/7 for proactive issue resolution, In-line with **Zybisys' DNA of transparency**, Kedia Capital will have **direct access to the COC dashboard** as well enabling real-time visibility.

Key Value Proposition Highlights:

Features	Value Proposition
COC Platform	☒ Unrivalled Visibility: Our in-house, real-time platform delivers comprehensive monitoring of exchange links, public cloud links and the complete infrastructure, ensuring unparalleled control over your entire ecosystem
BOD Infra Support	☒ Unwavering Readiness: We provide daily Beginning of Day (BOD) infrastructure readiness support, complemented by automated CXO reports, guaranteeing your market readiness and enabling strategic decision-making
Compliance Integration	☒ Seamless Compliance Assurance: Our audit-ready platform is meticulously designed to ensure Kedia Capital's compliance readiness, offering peace of mind and operational integrity.
Domain Expertise	☒ Unrivalled Sectoral Insight: Our deep stockbroking domain expertise empowers us to precisely understand and proactively

address the daily complexities and demanding challenges of your environment, optimizing your operations and driving effective solutions.

Implementation Approach

- **Phase 1: Assessment & Planning:** Thoroughly evaluate current systems and define a tailored roadmap for seamless integration wherever applicable.
- **Phase 2: Deployment & Configuration:** Execute precise setup and customization of solutions to align with your operational needs
- **Phase 3: Monitoring & Optimization:** Continuously track performance and refine configurations for peak efficiency and reliability.
- **Phase 4: Ongoing Support & Compliance Updates:** Provide continuous assistance and ensure adherence to evolving regulatory requirements.

Proposal Components / Commercial

DC Hosting Services– DC Mumbai

S.no	Infrastructure Service	Charges (MRC)	OTC	Remarks
1.	Active + Redundant Internet connection with DDoS protections on consumption based billing. Data Transfer will be charged at the rate of Rs.15 per GB per month.	On Actual	0	Ddos is considered
2	Co-location facilities: Rack Space, Power, Firewall, Switches, X-connection, Static IPs, Cabling etc) NSE = Dual Links x 1 set BSE = Dual Links x 1 set Colocation facility for Routers = 4 Qty Cross Connect Links = 4 Qty	26,700	48,000	We have considered BSE and NSE from Exchange standpoint
4	Server Stack: Odin-App-Server: CPU=16vCore, RAM=32GB, HDD=1000 GB NVMe-SSD	1,18,800	15,000	

	Odin-Backup-Server: CPU=16vCore, RAM=32GB, HDD=1000 GB NVMe-SSD Odin-Database-Server: CPU=20vCore, RAM=32GB, HDD=1000 GB NVMe-SSD Software: Windows-2022-DC: 3 Qty Antivirus: 3 Qty MSSQL-2022-STD: 1 Qty			
5	Cloud Operating Console (COC)	5,000	0	
6	Managed hosting with 24 / 7 Infra monitoring & Support	10,000	0	Support from domain experts 24*7
7	Project implementation & execution charges - One time	0	75,000	One time deployment and PM

Proposal Commercial Summary for ready reference

S.no	Summary Description	Total Charges (MRC)	Total OTC
1.	Mumbai DC Hosting services	1,60,500	1,38,000
	Grand Total	1,60,500	1,38,000

Terms and Conditions

- Prices are quoted in INR, exclusive of taxes.
- Payment Terms: Quarterly in advance
- First payment will include Quarterly advance along with One Time Charges.
- Validity of the proposal is: 10 DAYS from the date of the proposal
- Minimum Contract Term - 3 Years.
- Lock-in contract period of -3-years, customer has to pay full charges for remaining months in case of early exit.
- Taxes: Extra as applicable.
- Billing will start against delivery of service.
- MRC= Monthly Recurring Charges, OTC= One Time Charges to be billed in the first invoice.

10. Data charges to be paid based on actual usage, invoice will be raised in the following month.

Contact Information / Next Steps

We appreciate the opportunity to present this proposal and look forward to partnering with you to deliver a robust, scalable, and future-ready technology solution tailored to your business needs.

Next Steps

- Review the proposal and share feedback or queries
- Schedule a detailed walkthrough or demo session
- Finalize scope, MSA and commercial terms
- Sign-off and initiate onboarding

Contact Information

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Closing Statement

At Zybisys, we believe in building long-term partnerships through transparency, innovation, and domain-driven excellence. We are excited about the possibility of working together and contributing to your continued success.